

*" Calspan recognizes that the orchestra is an economic engine in our community. The important work they do, including bringing world-class musicians to the area to live and work, improves the quality of life in our region.*

John Yurtchuk, Chairman, Calspan Corporation

*" As the title sponsor of the BPO Kids Concerts, our partnership has been amplified by the BPO and leveraged by our BlueCross BlueShield community relations team. We've been able to align our brand with families who value the BPO and this great concert series.*

Stephen Swift, Executive Vice President and CFO, BlueCross BlueShield of WNY

*" Cultural organizations are a catalyst in Buffalo's renaissance. The BPO is an exemplary ambassador for Western New York—to the nation and to the world.*

Scott Stenlik, CEO, Aleron

*" As a proud sponsor of the Buffalo Philharmonic for over 30 years, we believe supporting the arts is good business, and that strong cultural organizations like the BPO help create healthy, vibrant communities.*

Shelley C. Drake, WNY Regional President, M&T Bank

*" National Fuel has been a long-time supporter of the BPO, as its programming is critical to our region's stability, energy and growth. The award-winning education programs serve 55,000 students annually, and perfectly align with our mission to support our extended community in a meaningful and life-changing way.*

Karen L. Merkel, General Manager of Corporate Communications, National Fuel Gas Company Foundation



INSPIRE  
WHAT'S  
NEXT

CORPORATE COUNCIL  
MEMBERSHIP BEGINS AT

**\$1,500**



Contact us to get behind the music today.

Wendy Diina  
Associate Director of Development  
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Buffalo, NY 14209  
716.242.7826  
bpo.org



PLAY  
YOUR  
PART

Corporate Council Membership

bpo.org



# Get Behind The Music

The Corporate Council is dedicated to supporting the BPO through the activities of its member companies, learning more about the BPO, networking with others in the corporate community, and working to help attract others to support the great work of the orchestra.

Supporting the BPO is good business. As part of the Corporate Council, you'll make meaningful partnerships that support a healthy, creative and artistic environment that helps drive the economy in our shared community. Membership in the Corporate Council is a way to participate in the excitement and be involved with one of WNY's most treasured cultural assets.

## ABOUT The BPO

### MAKING AN IMPACT

**\$11.3M**  
BUDGET

**\$9M**  
PAYROLL

GENERATES  
**\$20M +**  
IN OUR COMMUNITY\*

**90%**  
OF THE BUDGET  
REMAINS IN WNY

### EMPLOYS

**100**

MUSICIANS AND STAFF

### SERVING OUR COMMUNITY

**125**  
CONCERTS PER YEAR

OVER  
**55,000**

COMBINED  
ATTENDANCE OF  
**200,000**

STUDENTS  
PRE-K TO 12  
ATTEND A CONCERT  
EACH YEAR

### REPRESENTING OUR REGION

HEARD BY MILLIONS IN  
**225+** CITIES ON  
AMERICAN PUBLIC MEDIA

RECIPIENT OF  
**TWO**  
GRAMMY AWARDS

- WORLDWIDE RECORDINGS
- NATIONAL AND GLOBAL TOURS
- INTERNATIONAL COMPETITION

\*Americans For the Arts

## Experience The Benefits

### ENTERTAIN CLIENTS

Gain access to the best available seats in the house. Receive VIP tickets with sponsorship packages. And enhance your business relationships with dinner in Henry's restaurant at Kleinhans Music Hall, and a concert at the BPO.

### ENGAGE EMPLOYEES

Recognize and reward your employees. The BPO allows you to engage the people who help your business grow with access to venue facilities for pre- or post-concert gatherings and discounted rates for groups.

### RAISE YOUR AWARENESS

Be recognized in over 100,000 program books handed out each and every year. Plus, a variety of recognition opportunities are available through sponsorships, including acknowledgement in press releases, from the stage, and in BPO advertising.

### GO BEYOND THE MUSIC

Get to know musicians, conductors and guest artists through special private meetings, meet and greets, and events throughout the season, such as Martini Mingles, Opening Night Gala and Party at the Pops.

## it's your Time to Shine

Join these businesses that support the BPO:\*\*

————— \$150,000 —————

**M&T Bank**

————— \$50,000 - \$99,999 —————

   

————— \$20,000 - \$49,999 —————

    

  

————— \$10,000 - \$19,999 —————

    

   

    

————— \$5,000 - \$9,999 —————

   

————— \$1,000 - \$4,999 —————

Alesco Advisors	Goldman Titanium
Berardi Immigration Law	Gurney, Becker and Bourne
Buffalo Lodging	HighTower LakeWater
The Buffalo News	Keller Technologies
CannonDesign	Lawley Insurance
Chiampou Travis Besaw & Kershner LLP	Mark Cerrone, Inc.
Crowley Webb	Marsh Ziller, LLP
Curbell Medical	McGard
D.V. Brown & Associates	Multerer Law Firm PLLC
Enterprise Car Rental	Murak and Associates, LLC
Evans Bank	Reid Group
Ferguson Electric	The Travel Team
Fox Run at Orchard Park	Woods Oviatt Gilman LLP
Garrison Wealth Management	

\*\*Active Corporate Council participants at time of print.